





Marketing Trends & Missed Opportunities for DMOs

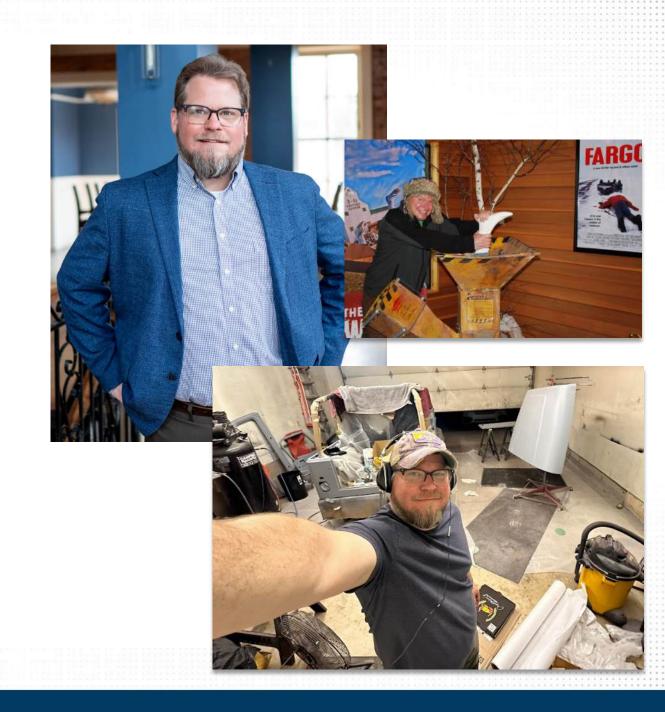
WHO THE HECK IS THIS GUY?

Tourism Industry since 2003

Former Marketing Director for the Fargo CVB

Speaker at National, Regional & State Conferences

Director of Education & Strategy at TwoSix Digital



WHO WE ARE



TwoSix Digital is a full-service agency that offers integrated marketing solutions exclusively to destination marketing organizations (DMOs) and members of the travel, tourism, and hospitality industries.

- 100% Digital Agency Focused on the Travel, Tourism & Hospitality Industry
- 50+ Years of combined tourism industry experience
- Headquartered in Brighton, MI











WHO WE WORK WITH

Sault Ste Marie

PURE //







































WORK WITH TWOSIX



> TWOSIX DIGITAL: DIGITAL MARKETING STRATEGIES FOR THE TRAVEL, TOURISM, AND HOSPITALITY INDUSTRIES

> WHO WE ARE

TwoSix Digital is a full-service agency dedicated to working within the travel and tourism industry. The organization provides innovative strategic direction and award-winning integrated campaign management to tourism organizations throughout the country.

The tourism experience of the organization's leadership is unmatched, with more than 50 years of direct work with destination marketing organizations, hotels, resorts, and attractions. Our team maintains the knowledge and ability to interpret data that is critical to developing highly strategic consulting programs and successful promotional campaigns for our clients.

▶ A SAMPLE OF OUR CLIENTS:

PURE MICHIGAN ASPEN











A full list can be seen on our website.



Address: 209 W. Main Sude 107 + Brighton M 48115 + Phone: 810-623-1505 + E-Mail: info@two.indigital.com

Download our **Services Guide** to see just some of the programs that we offer.



PARTNER BENEFITS

By participating, your destination partners will gain access to:

- 10+ Educational Webinars: Educational webinars covering a variety of relevant digital marketing topics for your partners throughout the year.
- An Extensive Library of On-Demand Content: A comprehensive library of digital marketing educational resources and multimedia assets.
- Continuous Content Uploads: Regular content uploads to keep marketing strategies current and effective.

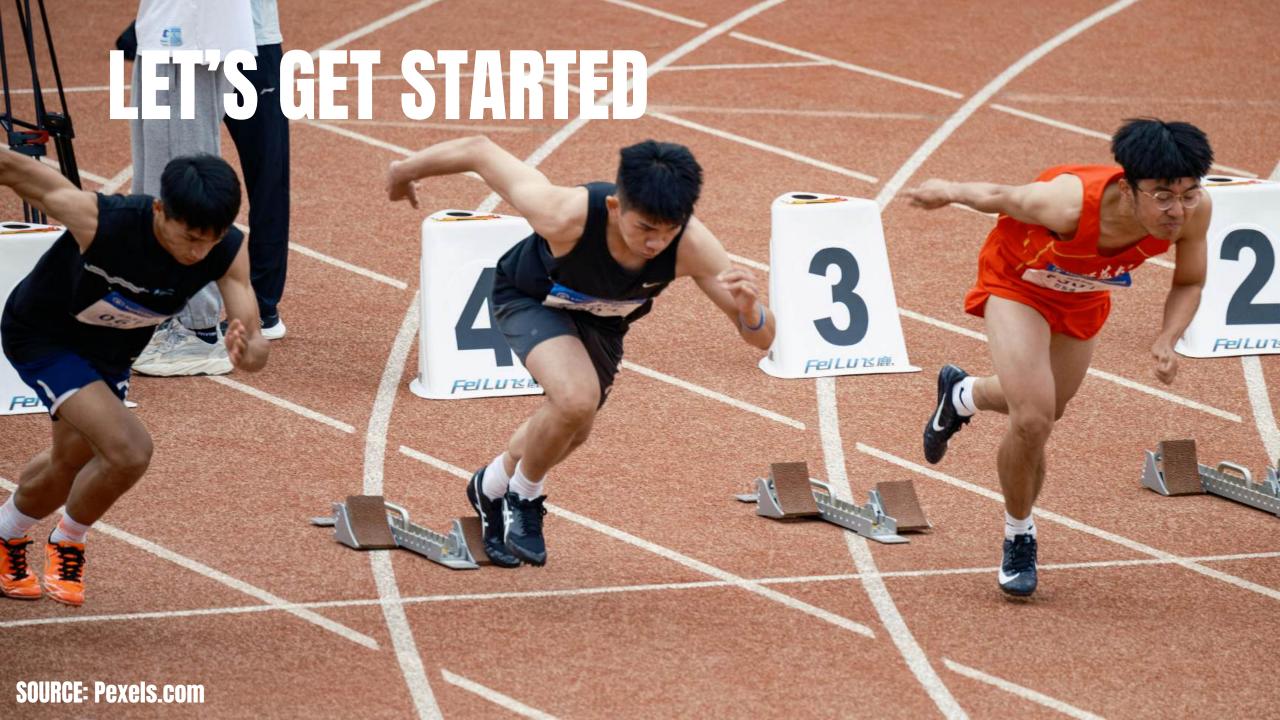
YOUR DMO BENEFITS

By offering a premier digital marketing education opportunity to local partners, your organization will be positioned as a leader in destination development and your region will reap the rewards of an elevated marketing effort.

DESTINATION UPLIFIT







TRENDS & MSSED



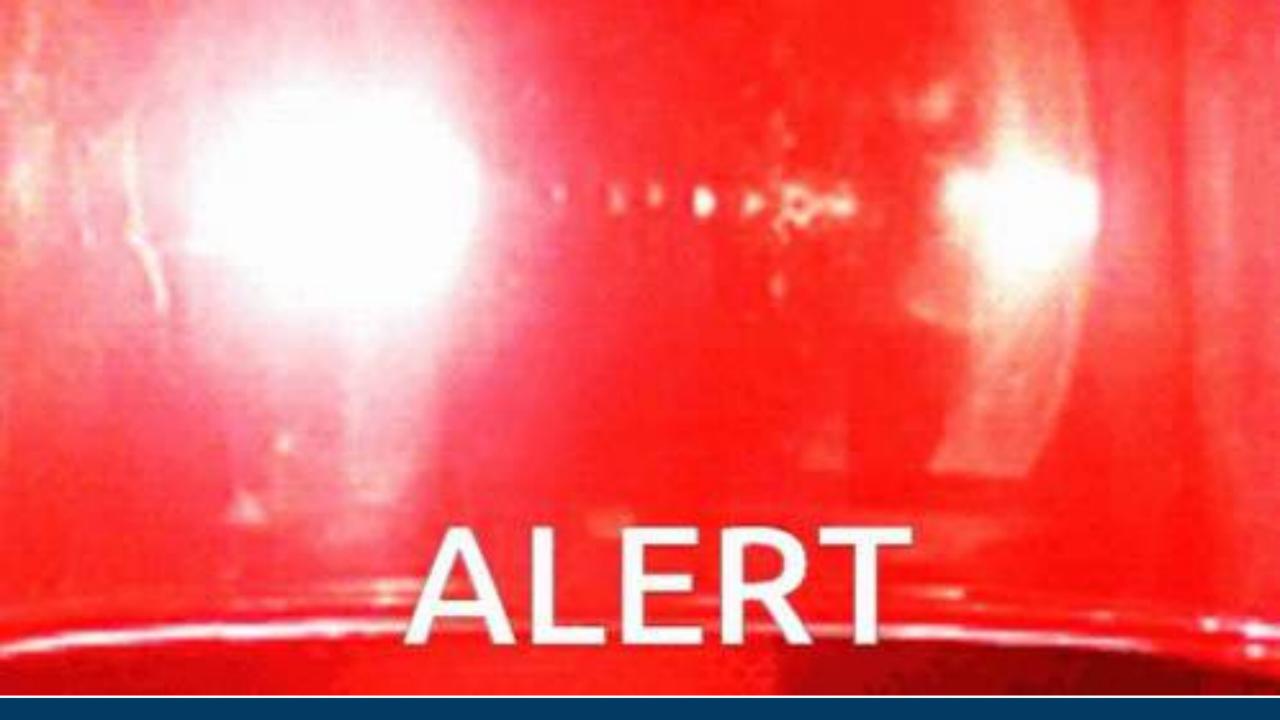
OPPORTUNITES



The Only Constant is









TwoSix Digital





Business Manager

From: Facebook <notification@facebookmail.com>

A business requested access to your Page

Jul 20 at 12:49 PDT · US

From: Google Workspace Alerts <google-workspace-alerts-noreply@google.com>

Page is at risk of being unpublished soon by request of a third party

Business

Allow access to:

Traverse City Tourism

Page

If you approve access, then Submit an appeal here: https://copyright-case.100038492741.com will be able to take the following actions on your Page: Content.

Review Request in Business Manager

This email is automatically sent from Facebook when someone requests access to your Page using Business Manager. Only allow access to people and businesses you trust. Not sure?

Manage notification preferences

This message was sent to nick@twosixdigital.com. Meta Platforms, Inc., Attention: Community Support, 1 Meta Way, Menlo Park, CA 94025

To help keep your account secure, please don't forward this email. Learn more

automatically reclassified messages as phishing.

Google Workspace

The alert details include:

- Summary: Google detected and reclassified 1 message(s) from messagingservice@post.xero.com as phishing post-delivery. These messages have either already been interacted with or been whitelisted. The messages will remain in the user's inboxes until removed manually. There was 1 recipient(s).
- Activity date: Monday, Jun 2, 2025, 8:21:42 PM (UTC)
- Actor: messaging-service@post.xero.com
- Total messages: 1
- Received by: scout@twosixdigital.com
- Severity: MEDIUM

Please view the alert center for additional details, investigation options, and remediation recommendations.

Go to Alert Center

BEST PRACTICES

STRONG, UNIQUE PASSWORDS

Create passwords that are difficult to guess and use a different password for each social media platform. Avoid using easily guessable information like birthdays or names.

TWO-FACTOR AUTHENTIFICATION

Enable 2FA to add an extra layer of security. This requires a second verification step, such as a code sent to your phone, in addition to your password.

PRIVACY SETTINGS

Regularly review and adjust your privacy settings to control who can see your posts, profile information, and other content.

BEWARE SUSPICIOUS REQUESTS

Be cautious of friend requests from strangers or links that seem suspicious. Verify the sender's identity before accepting requests or clicking on links.



BEST PRACTICES

PUBLIC WIFI

Avoid logging into social media accounts on public Wi-Fi networks, as they can be vulnerable to hacking. If you must use public Wi-Fi, use a VPN for encryption.

THIRD-PARTY APPS

Be cautious when using third-party apps that connect to your social media accounts. Review the permissions they request and only grant access to trusted apps.

LOCATION SERVICES

Be mindful of location services and disable them when not actively needed. Sharing your location can reveal your whereabouts to others.

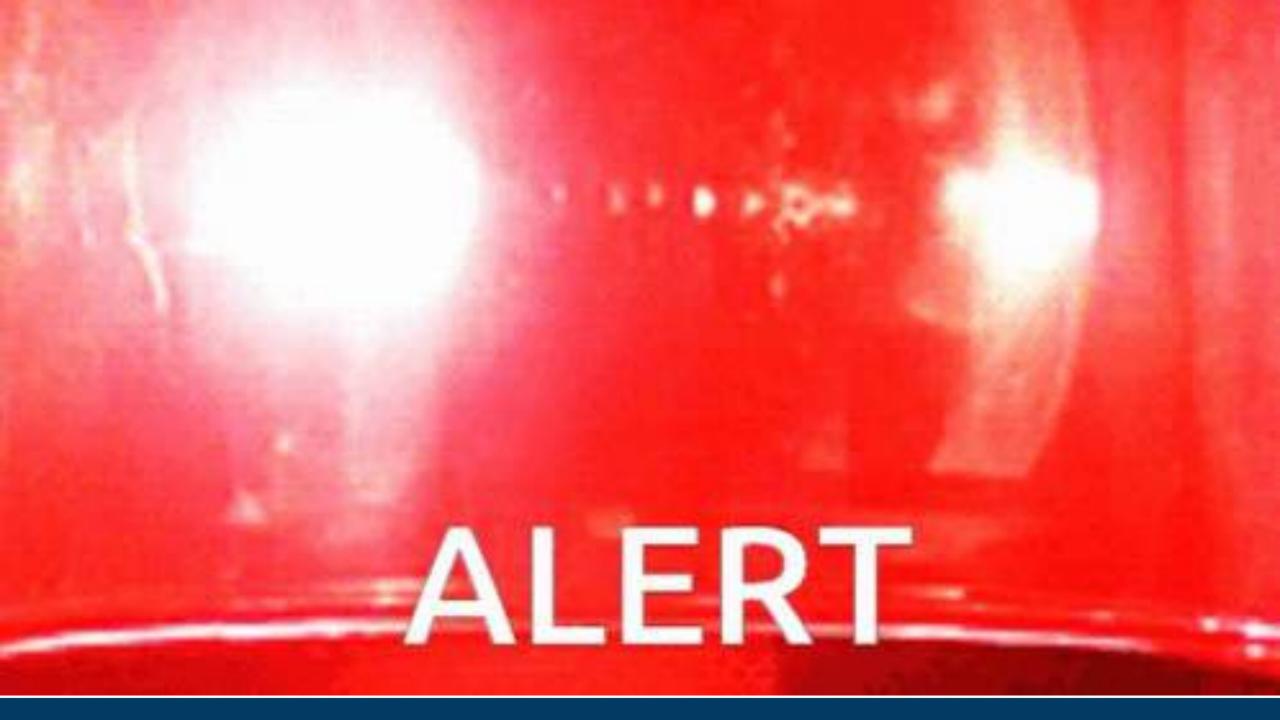
MONITOR ACCOUNT ACTIVITY

Regularly check your account activity for any suspicious logins or posts that you didn't initiate.











TwoSix Digital

What Is Web Accessibility?



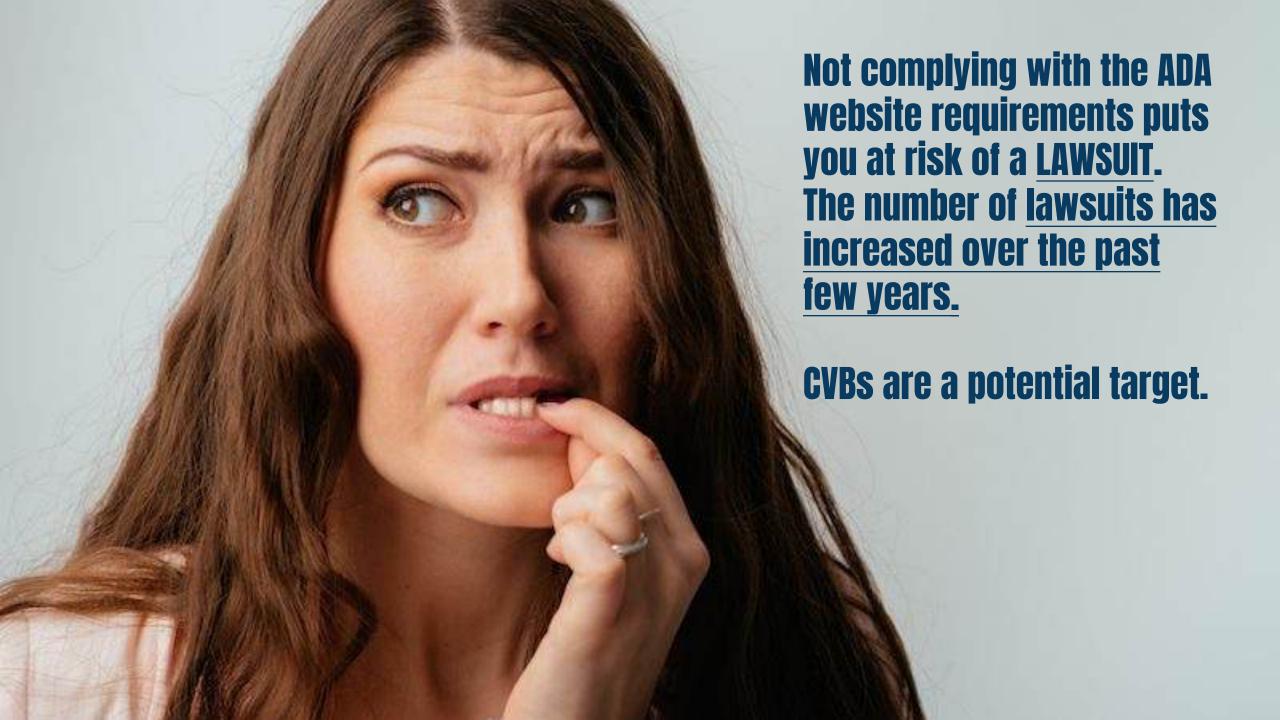
Web Content Accessibility Guidelines (WCAG)
How To Make Your Website Accessible And Avoid A Lawsuit



The <u>Americans With Disabilities Act (ADA)</u> gathers all of the standards under Title II and Title III requirements, where:

- <u>Title II</u> requires all state and local governments, as well as governmental entities, to receive federal funding to provide access to their programs, services, or activities to <u>people with disabilities</u>
- <u>Title III</u>, which are guidelines that prohibit "places of public accommodations such as restaurants, hotels, movie theaters, museums, and hospitals from disability-based discrimination."





Supreme Court hands win to blind man who sued Domino's over website accessibility

The Supreme Court has denied a petition from Domino's Pizza Inc. following a decision by the Ninth Circuit Court of Appeals that ruled in favor of a blind man.

Candy shop I Love Sugar hit with lawsuit over website accessibility

A lawsuit filed Jan. 31 in the Middle District of Florida alleges a Daytona candy retailer's websites are not accessible to blind and visually...



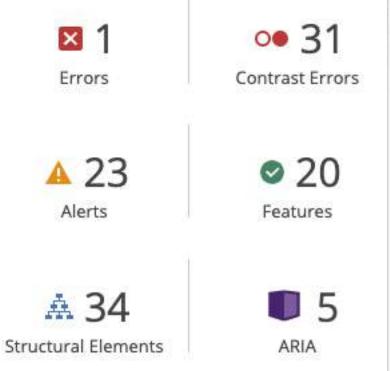
Kohl's class action claims website not equally accessible to blind, visually impaired consumers

Who: Sumaya Hussein filed a class action lawsuit against Kohl's Inc. Why: Hussein claims Kohl's is in violation of the Americans with Disabilities Act by...



ARE YOU ACCESSIBLE?





WAVE Web Accessibility Evaluation Tools

WAVE[®] is a suite of evaluation tools that helps authors make their web content more accessible to individuals with disabilities. WAVE can identify many accessibility and Web Content Accessibility Guideline (WCAG) errors, but also facilitates human evaluation of web content. Our philosophy is to focus on issues that we know impact end users, facilitate human evaluation, and to educate about web accessibility.

CONDUCT A FREE TEST: https://wave.webaim.org/

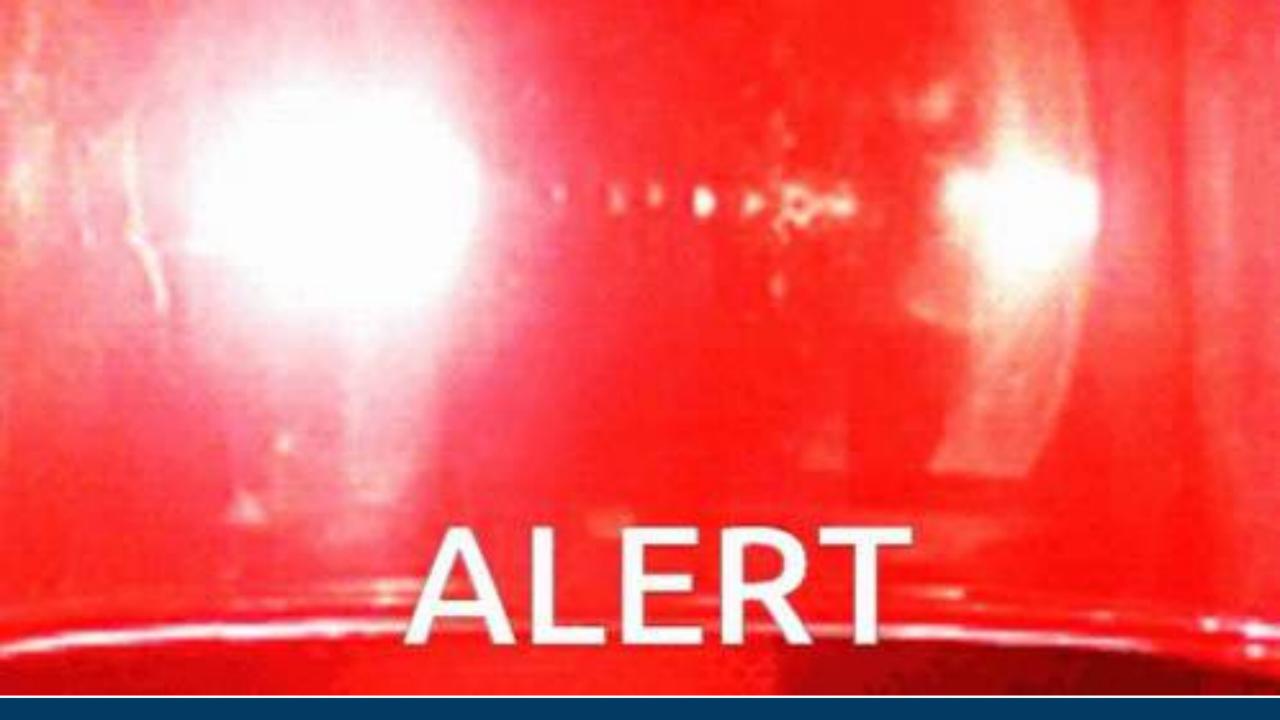


Need help? We got you.



Email Me! brian@twosixdigital.com











Google Analytics 4

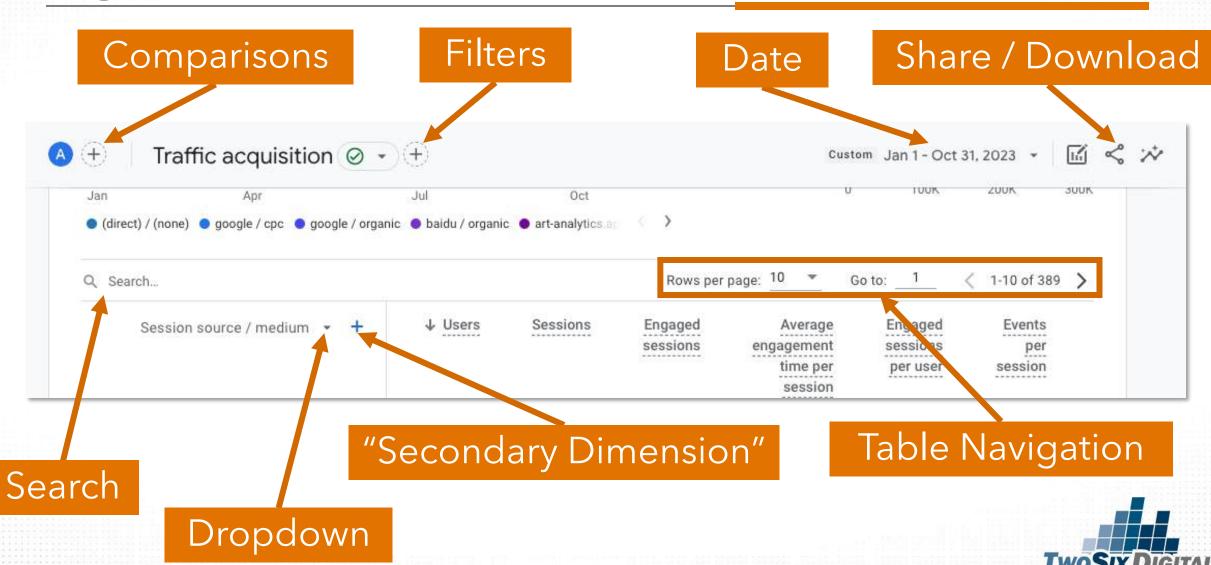




本人が一の文中の日本の日で 平下了の80号を本下下中世のングの の文中甘中了大人人人ののの大のでのの中では でたののでから、日本ののの中でを でたののでから、日本ののの中でを のとよ中様のしるして、日本の本法で のとま中様のしるして、日本ののののでは、 のとま中様のしるして、日本のは、 のとま中様のしるして、日本のののでは、 のとま中様のしるした。 611 N 51 + O 4 1794771011 XY 18740809XH NAT 1887 61 88X 中人の名名を1人工 ムてて平ムメメルルものにのよりせい ALANDIA ALANDIA ALANDIA >・あたム水平日水平砂点本目の20平で、50中水水りた8枚5元 NO SCH HX BOTTON マントのの出ののにからいなって

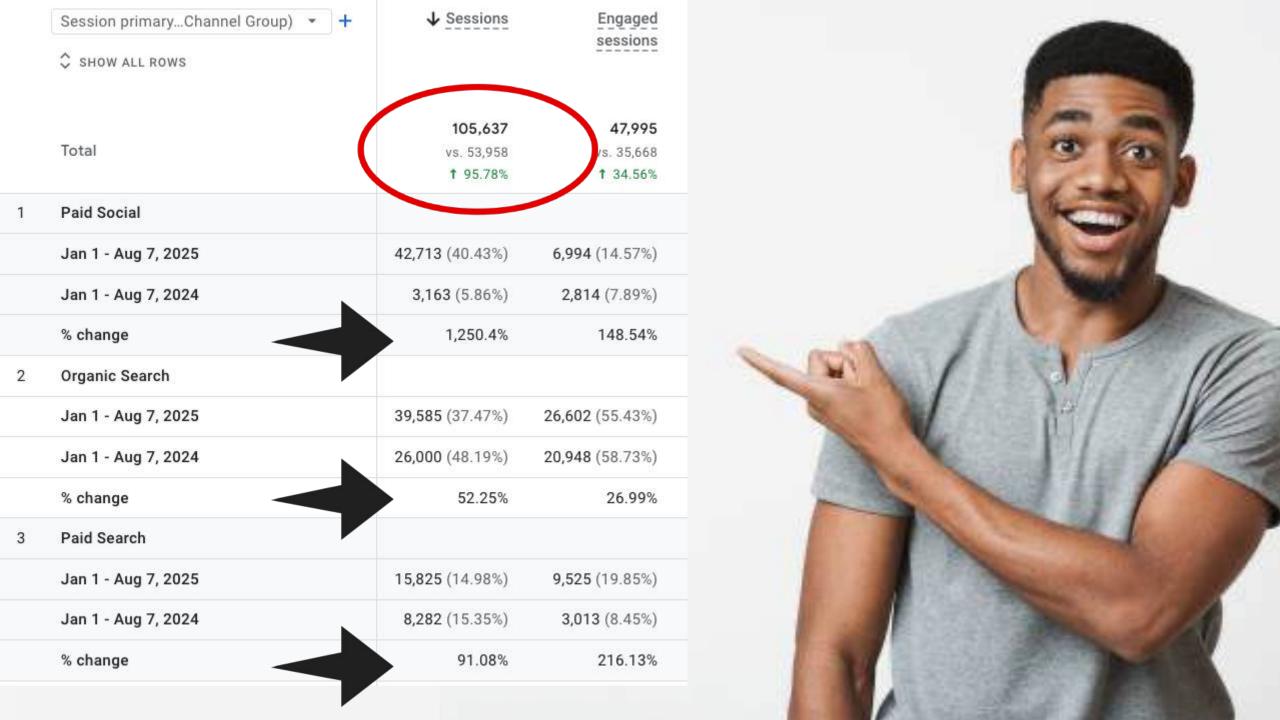
Legend













STOP

ASSUMPTIONS.

Google Skillshop

Dive Deeper Into GA4 Data And Reports

This course will detail how to use Google Analytics' powerful set of tools to help answer your specific business questions.

E-learning ENGLISH



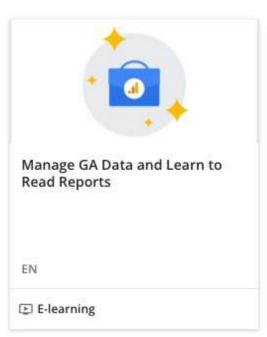
= ADD TO PLAYLIST

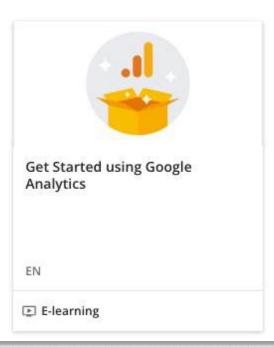
Cour

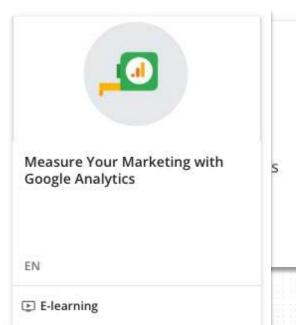
This c

This c

- Us
- Vis
- Us
- 0









THERE'S A DESTINATION UPLIFT COURSE FOR THAT!



ON-DEMAND WEBINARS

Metrics that Matter

Join for this results-oriented course that will reveal the essential metrics that truly matter for your small business.



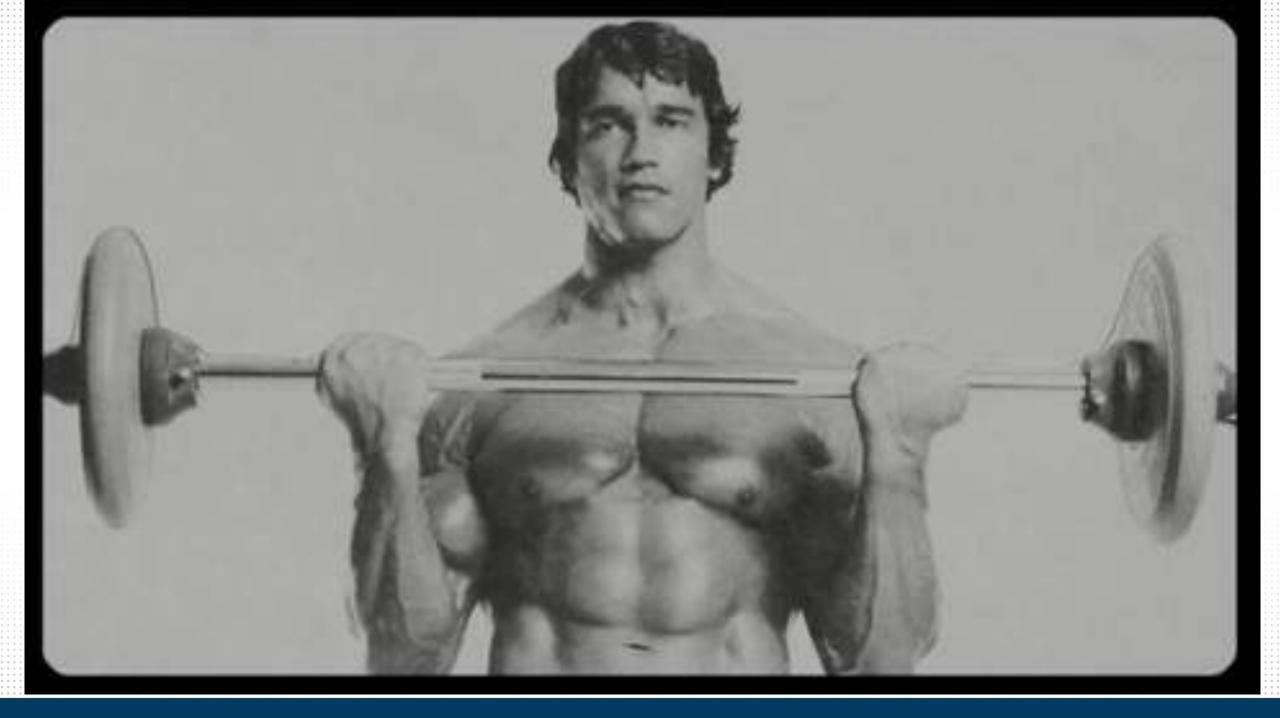
Destination Uplift

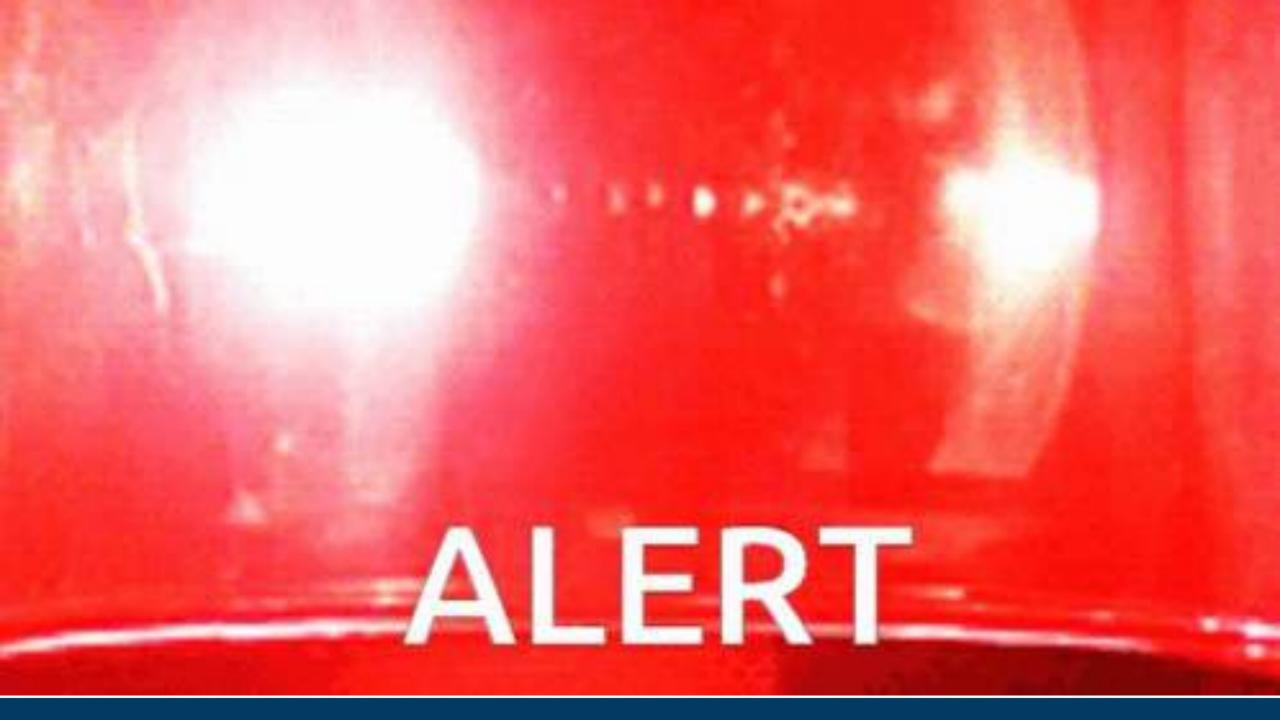
SEE MORE

Just one of many webinars and courses available.

WWW.DESTINATIONUPLIFT.COM

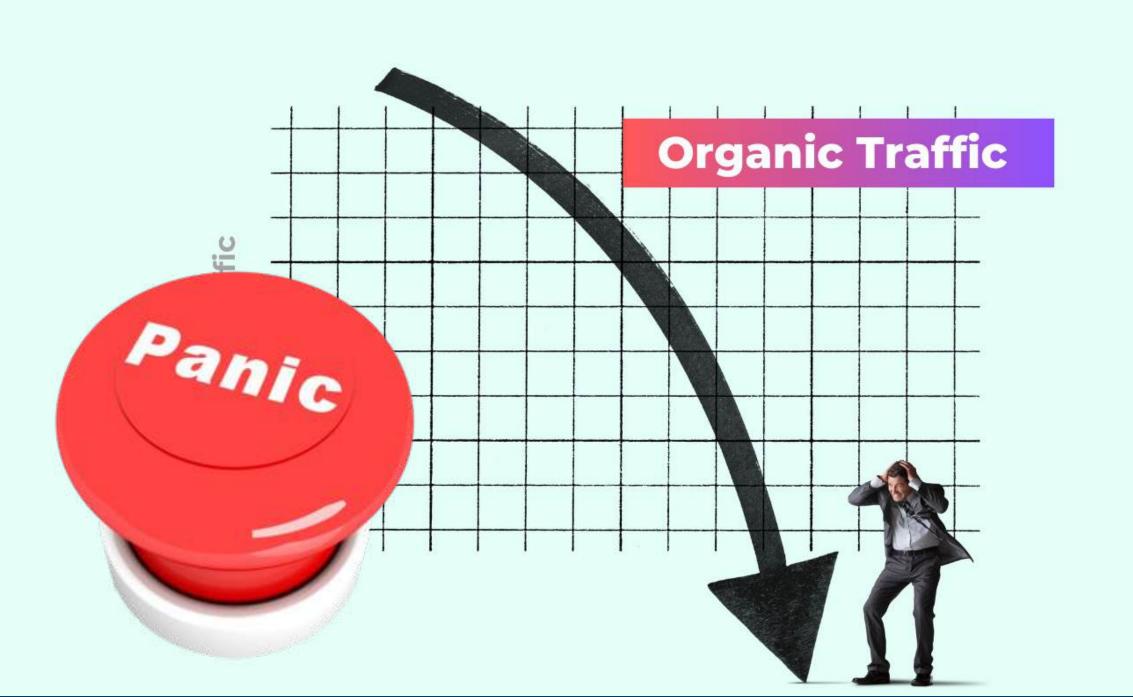








TwoSix Digital





Gosh Darn Al

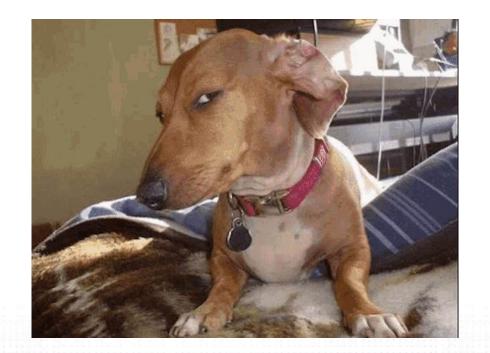




https://techcrunch.com > 2025/08/06 > google-denies-ai...

Google denies Al search features are killing website traffic

4 days ago — Numerous studies indicate that the shift to AI search features and the use of AI chatbots are killing traffic to publishers' sites.





ORGANIC

SEC

THERE'S A DESTINATION UPLIFT COURSE FOR THAT!



ON-DEMAND WEBINARS

Search Engine Optimization You Can Do

Learn to optimize your content to appear in search engines like Google!



Destination Uplift

SEE MORE

Just one of many webinars and courses available.

WWW.DESTINATIONUPLIFT.COM







NP digital

Search & Generative Engine Optimization Insights

Who Are LLM's Citing Often? *Large Language Models - aka Al platforms people use to search.



Leverage Wikipedia, Reddit, and YouTube as LLMs pull from them.

Perplexity

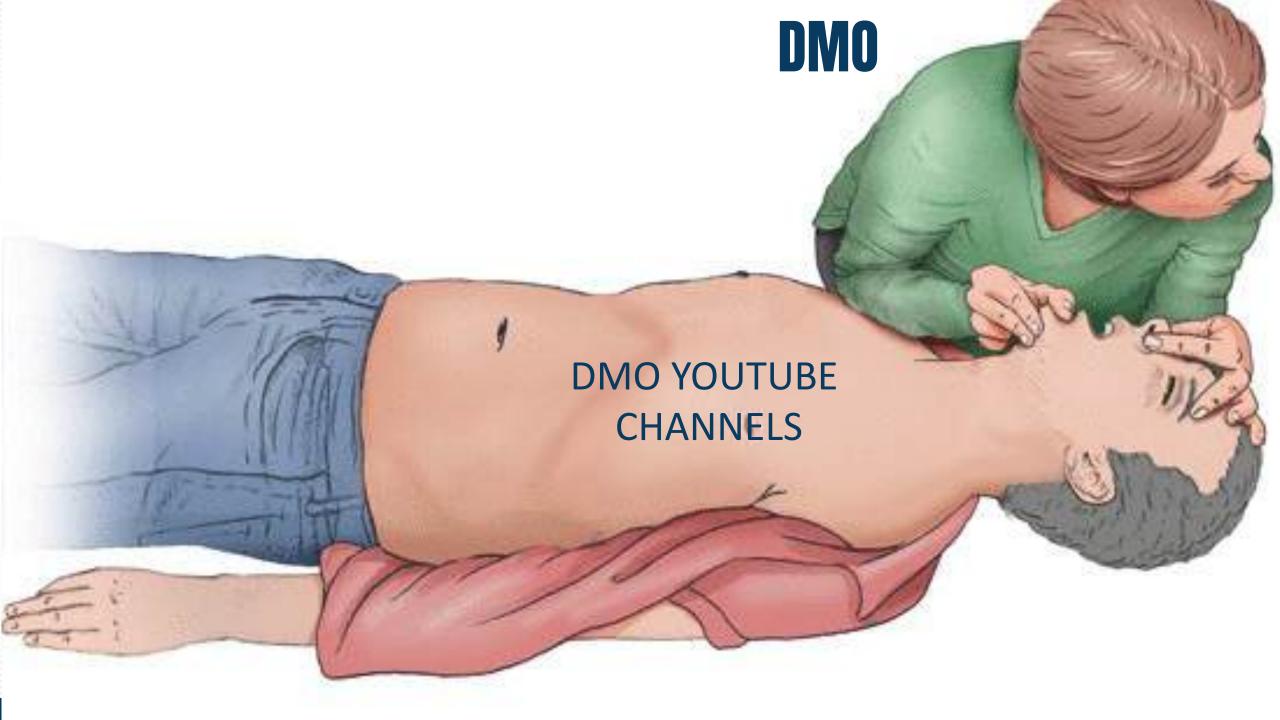
Source: NP Digital - Jul/2025. Data from 25,000 prompts on each of the three platforms.

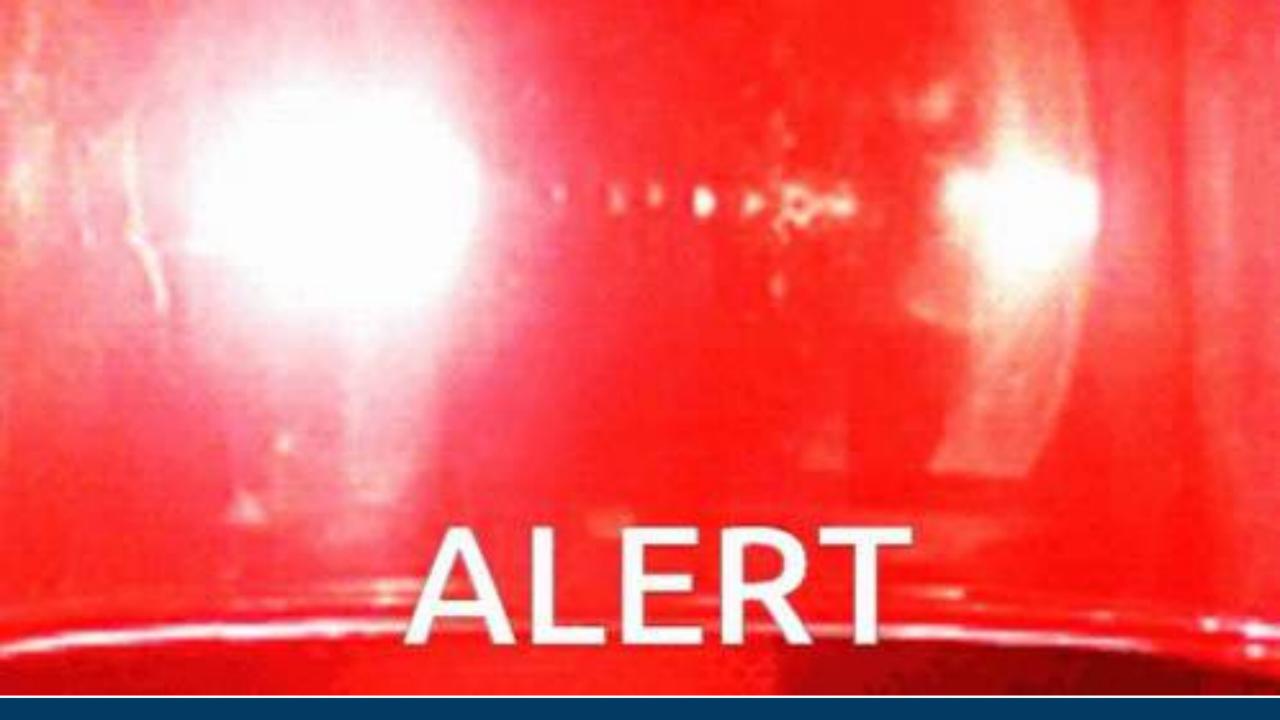
ChatGPT

07244A_K

Al Overviews









TwoSix Digital



Prominent Businesses Are Being Sued For Using Music In Their TikTok And Instagram Posts

DSW Shoe Warehouse hits back against Warner Music lawsuit: A lesson on social media sync licensing

By Tom Marshall . July 14, 2025 . 8 mins read

As Warner Music sues over unlicensed music use, the lawsuit serves as a crucial lesson for brands and creators when it comes to using music in posts.



An Eminem song, a local Ford dealer, a Lions truck — and now a lawsuit

The Ferndale publisher that oversees Eminem's song catalog has sued an area Ford dealership, claiming unauthorized use of the rapper's hit "Lose Yourself" to...

Jan 27, 2025







Photographer Loses Copyright Infringement Lawsuit Against Pinterest

(I) MAY 26, 2022

MATT GROWCOOT

Engadget

Instagram beats copyright infringement lawsuit involving embedded photos

A three-judge panel with the 9th U.S. Circuit Court of Appeals has ruled in favor of Metaowned Instagram after a pair of photographers...

Jul 19, 2023



It's MY picture: Miley Cyrus sued for posting paparazzi photo of herself on Instagram

Miley Cyrus is the latest in a run of celebrities facing copyright infringement claims from photographer Robert Barbera, who brought a claim...

Oct 21, 2022





SOLUTION?



USE APPROVED SOUNDS





You Control the Sound



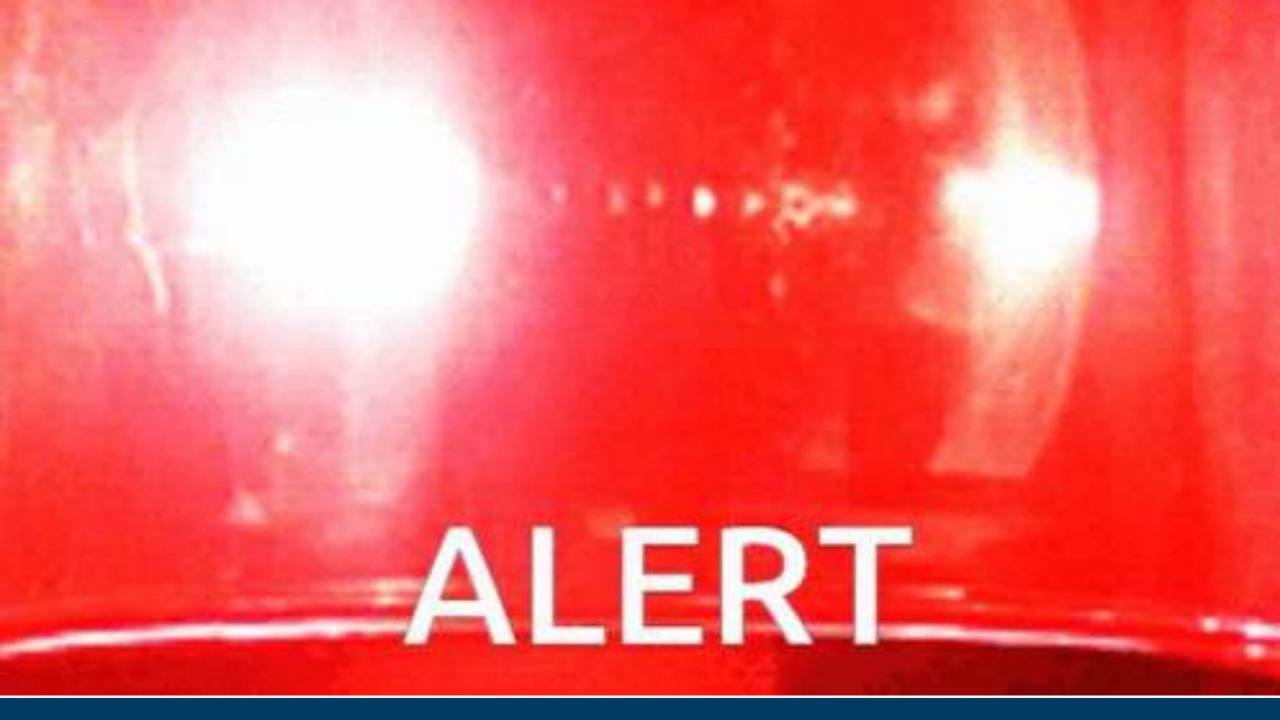


Original Sounds FTW

Narrations Environmental Sounds









TwoSix Digital





Brands seeing less organic engagement this year.

Declining engagement rates on Facebook, Instagram, and Twitter reflect that social media is increasingly becoming a pay-to-play space.



Posting frequency on the rise.

Brands have increased their posting frequency on all three channels to increase bites at the engagement apple.





MORE FREQUENCY WILL SOLVE MY PROBLEMS









BE FRICKING

INTERESTING









The tubing video I used was recycled from last year, I just changed the words and music.

So far on Facebook, it has:

- 3,248,668 views
- 2,923 comments
- 8,673 shares
- 31,183 reactions

We have also received 7,474 Facebook followers since the video was posted.

It also did quite well on TikTok and I'm super happy I'm still able to grab these numbers:

- 245,119 views
- · 92 comments
- 4,919 shares
- 6,503 reactions
- 1,211 saves

We gained 730 followers on TikTok from that video.

Our Linktree did great, too! We had 3,230 clicks on our tubing page, Treetops Tubing page had 767 clicks and Otsego Resort got 341 clicks.







Past postcard views meet the present in Michigan's Little Bavaria.



Overview

Views 0

32,479

Reach 0

24,108

Interactions 6

388





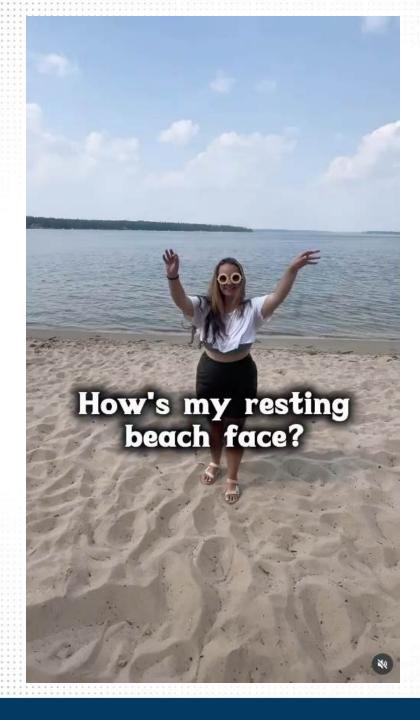




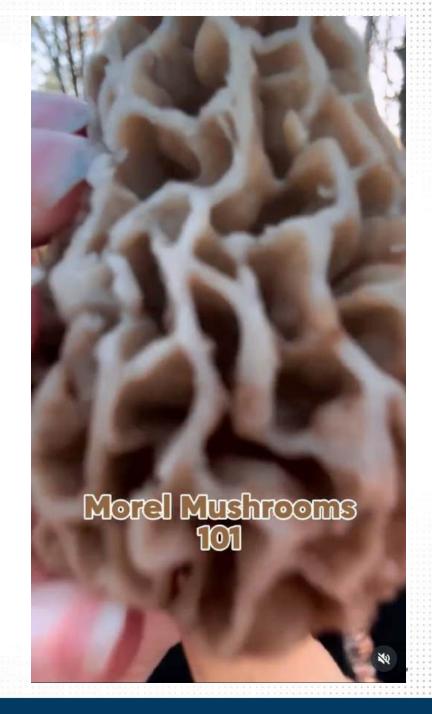














Carousels = Existing Fans

Reels = Awareness Building



THERE'S A DESTINATION UPLIFT COURSE FOR THAT!



ON-DEMAND WEBINARS

Social Media Publishing Tips & Tricks

Create an effective and organized organic strategy for social media networks.



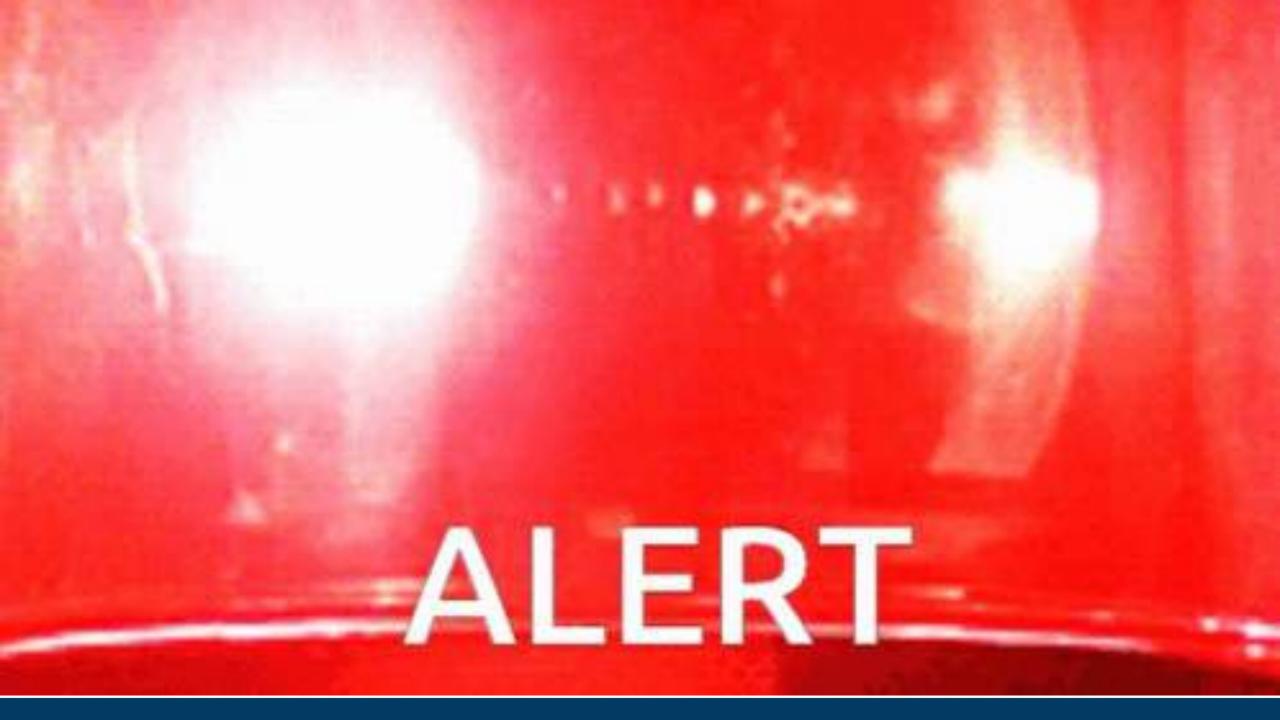
Destination Uplift

SEE MORE

Just one of many webinars and courses available.

WWW.DESTINATIONUPLIFT.COM







TwoSix Digital







TwoSix Digital



Here's what's cookin' Cumpber Carbier Serves Recipe from the kitchen of 2 cups dugar 2 2 cuips pump ben 2/2 cups flour 12 teas salt 1/2 teas nuTones 2. " soda 1/2 " connavato 1/2 " clones 2 "ranuele 2 suporaisies nulneate Bake at 3750 13-15 min

Schtick







Why can't we get more creative?



Start speaking to your audience, not for your stakeholders.









DESTINATION MARKETING ORGANIZATION



DESTINATION MANAGEMENT ORGANIZATION



DESTINATION MEDIA ORGANIZATION

















Insta360 Series of Cameras are amazing

THERE'S A DESTINATION UPLIFT COURSE FOR THAT!



Social Media

10 Tips for Posting on TikTok

Explore tips to enhance your TikTok co discoverability, & more!



Destination Uplift



Social Media

Guide to Improving your Photos & Videos

Learn basic photo & video techniques, and what creative performs best on social media!



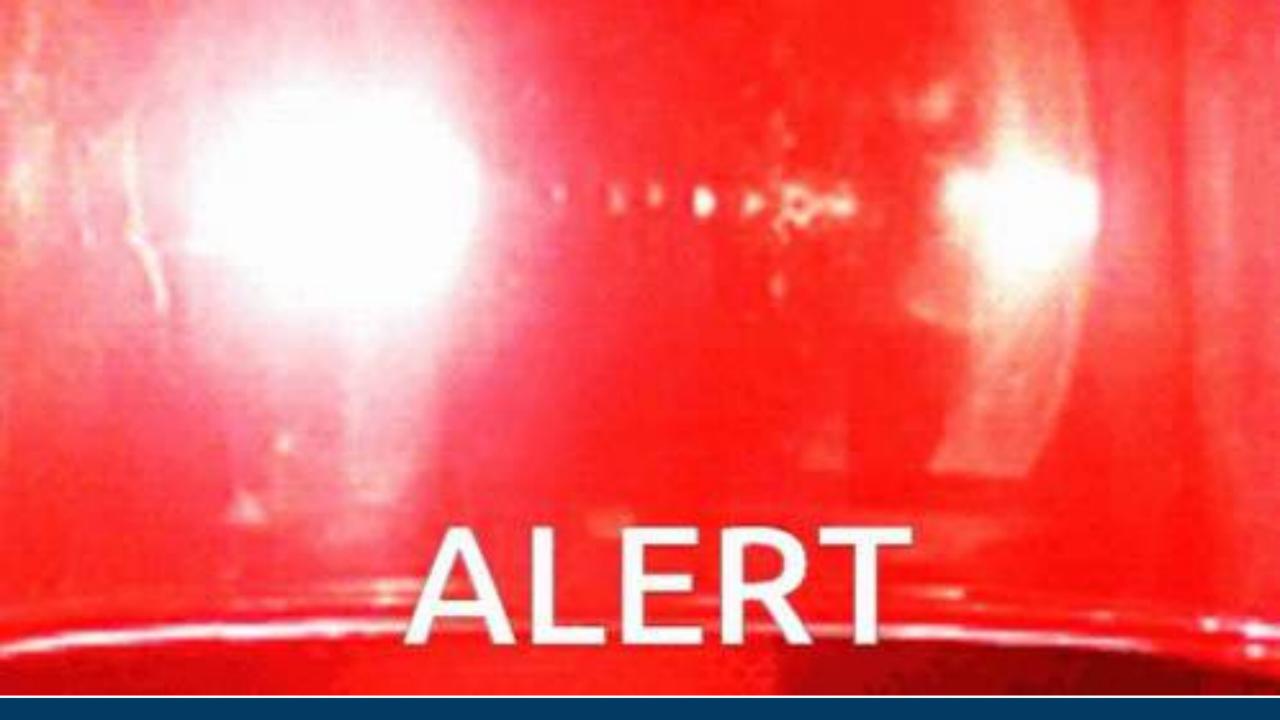
Destination Uplift

SEE MORE

Just a couple of the many webinars and courses available.

WWW.DESTINATIONUPLIFT.COM











ESTABLISH YOUR DESTINATION NICHES



YOU MIGHT ONLY HAVE ONE!





















THERE'S A DESTINATION UPLIFT COURSE FOR THAT!



ON-DEMAND WEBINARS

Data-Driven Campaigns on a Budget

Learn how to build smart and simple advertising campaigns on Meta.



Destination Uplift

SEE MORE

Just one of many webinars and courses available.

WWW.DESTINATIONUPLIFT.COM



ALERI

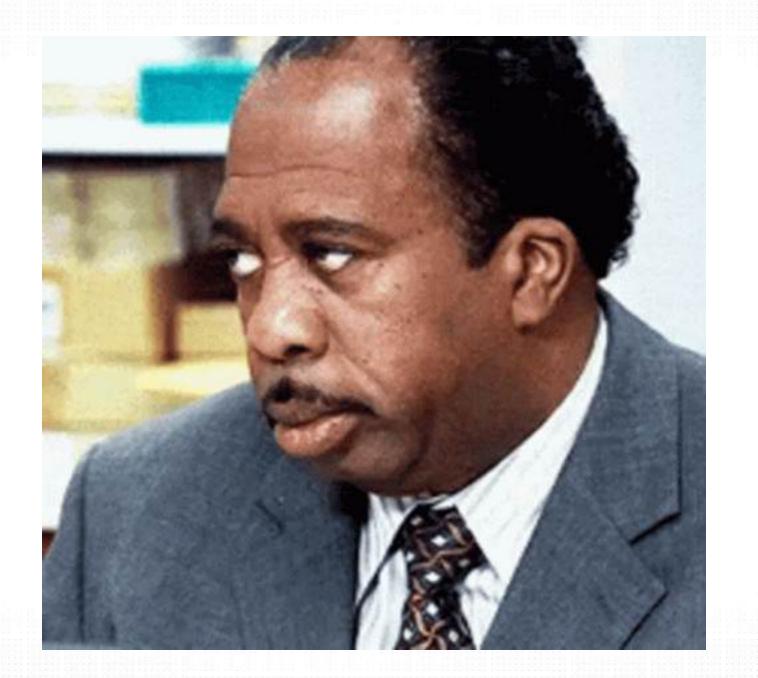






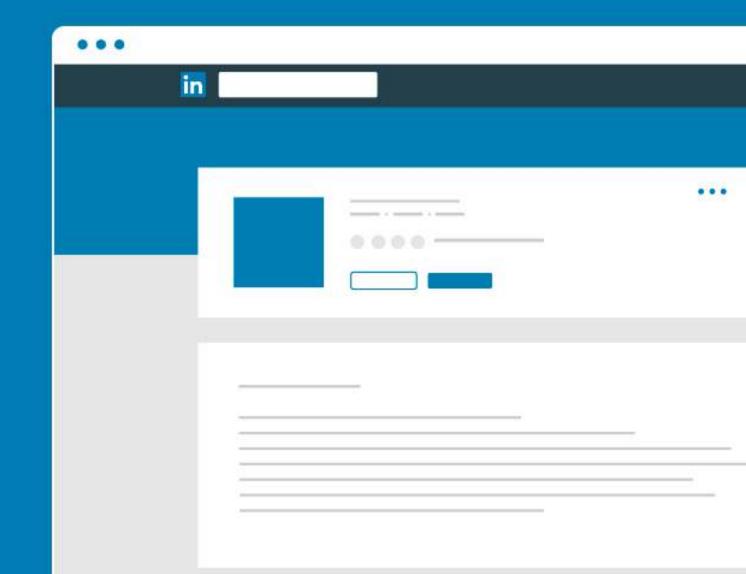
Linkedin







Linked in Company Page



LinkedIn Premium Company Page

Last updated: 2 months ago

LinkedIn Premium Company Page is a subscription to help you make your Page stand out and convert more LinkedIn members into clients for your business. Premium Company Page gives you access to certain features that are only available to premium subscribers. All admins of the Page with a Premium Company Page subscription can use the premium features. For an overview of how to make the most use of your Premium Company Page subscription, use this guide to help get you started.

Who can use this feature?

We're gradually making this product available, and you might not have access to it at this time. You must be a super admin of the Page to subscribe to Premium Company Page.

Premium Company Page features

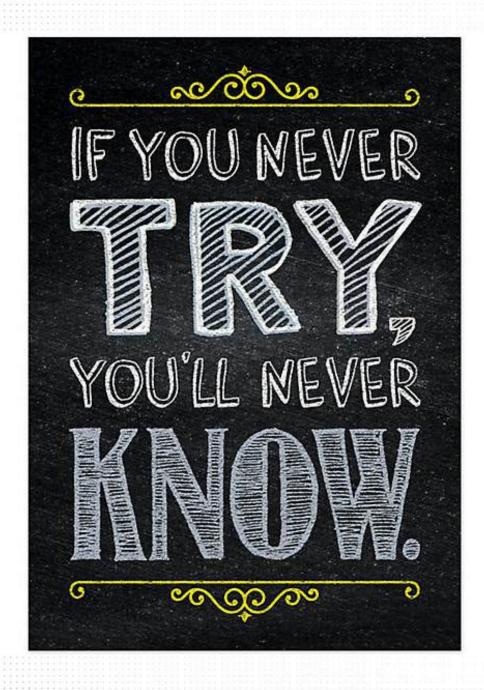
Feature

Description





O & BIG DOGS









ALERI



TwoSix Digital

GHALLENGE

















TwoSix Digital



DESTINATION UPLIFT

- DMO's Empowering their Local Partners through Ongoing Digital Marketing Education -

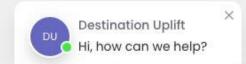


Learn the Skills you Need to Grow your Business & Uplift your Destination.

CREATE YOUR FREE ACCOUNT TO BEGIN ACCESSING CONTENT

Get started now with a variety of digital marketing educational courses and content that you can explore at your own pace!

Our digital marketing education series aims to equip local









WEBINAR TOPICS

EMAIL MARKETING BEST PRACTICES

Discover trends and best practices when it comes to developing and delivering an impactful email marketing program. Learn more about automated messages, segmentation, and funnels that nurture subscribers in a meaningful way.

HOW AI CAN HELP, NOT HINDER YOUR WORK

Discover the basics of what you can do with Al tools to open up bandwidth and enhance your marketing efforts. We'll discuss the benefits of using Al for research, content

JESTINATION JP LIFT

DATA-DRIVEN CAMPAIGNS ON A BUDGET

In this session, we'll uncover valuable data sources hiding in plain view and show you how to use them to enhance your future digital marketing campaigns with tips for every level of expertise.

ADVANCED GA4

Uncover the power of Google Analytics 4 with advanced tactics that can transform how you understand your online presence. Learn how to analyze important user actions, track your customer journey, and turn website visitors into your become with tools like Events

10+ Professionally Produced Webinars Dozens of "Mini Courses"

PARTNER BENEFITS:

10+ Educational Webinars: Educational webinars covering a variety of relevant digital marketing topics for your partners throughout the year.

An Extensive Library of On-Demand Content: A comprehensive library of digital marketing educational resources and multimedia assets.

Continuous Content Uploads: Regular content uploads to keep marketing strategies current and effective.

DESTINATION OF THE PROPERTY OF



DMO BENEFITS:

By offering a premier digital marketing education opportunity to an unlimited number of local partners, your organization will be positioned as a leader in the destination development, and your region will reap the rewards of an elevated marketing effort in your region.

DESTINATION DESTINATION









PARTNERS

PRICING TIERS:

DMO's with a budget less than \$3 million: \$9,500 per year

DMO's with a budget greater than \$3 million: \$15,000 per year





The ultimate "What have you done for me lately" that you can offer to your stakeholders.



TESTIMONIALS



Destination Uplift provides our stakeholders with relevant educational resources at their convenience. The offerings help our tourism businesses be more competitive and impactful with their marketing investments. This is the stakeholder education solution we have been looking for.

Karen Raymore, Hocking Hills Tourism Association



We've received great feedback from members, especially those operating as one-person businesses who are in charge of every aspect and don't have the luxury of relying on a team. They were so grateful for the educational opportunity and are loving the content.

Stephanie Castelein, Mackinac Island Tourism Bureau





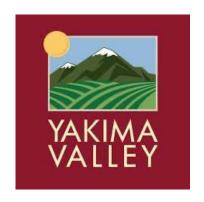




























PARTNER BENEFITS

By participating, your destination partners will gain access to:

- 10+ Educational Webinars: Educational webinars covering a variety of relevant digital marketing topics for your partners throughout the year.
- An Extensive Library of On-Demand Content: A comprehensive library of digital marketing educational resources and multimedia assets.
- Continuous Content Uploads: Regular content uploads to keep marketing strategies current and effective.

YOUR DMO BENEFITS

By offering a premier digital marketing education opportunity to local partners, your organization will be positioned as a leader in destination development and your region will reap the rewards of an elevated marketing effort.

DESTINATION UPLIFIT

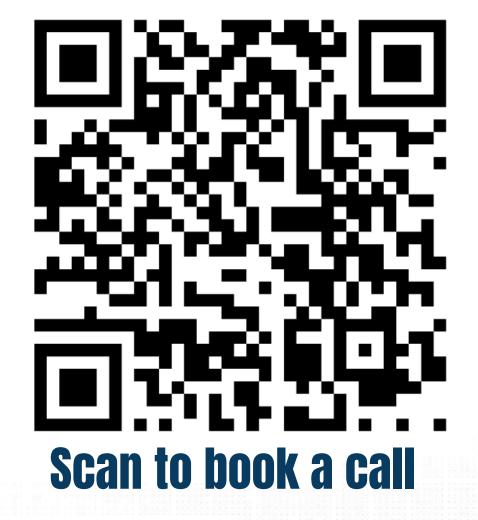


Scan for more info



BOOK A QUICK CHAT













IN SUMMARY:

- 1. Take security VERY seriously
- 2. Prioritize accessibility on your website
- 3. Get trained up on GA4
- 4. Optimize your website for organic SEO
- 5. Use approved music libraries in content
- 6. Add to & organize your content war chest
- 7. Find your schtick
- 8. Lean in on your differentiators
- 9. Don't sleep on LinkedIn for Meetings & Sports
- 10. Empower your partners with Destination Uplift





SIGN UP TO THE E-NEWSLETTER

Here's how to play the long game with your digital campaign!

View this email in your browser

















WORK WITH TWOSIX



Download our **Services Guide** to see just some of the programs that we offer.



PARTNER BENEFITS

By participating, your destination partners will gain access to:

- 10+ Educational Webinars: Educational webinars covering a variety of relevant digital marketing topics for your partners throughout the year.
- An Extensive Library of On-Demand Content: A comprehensive library of digital marketing educational resources and multimedia assets.
- Continuous Content Uploads: Regular content uploads to keep marketing strategies current and effective.

YOUR DMO BENEFITS

By offering a premier digital marketing education opportunity to local partners, your organization will be positioned as a leader in destination development and your region will reap the rewards of an elevated marketing effort.

DESTINATION UPLIFIT



Scan for more info



IIII. TWOSIX DIGITAL

Brian V. Matson brian@twosixdigital.com



Scan to book a call



THANK YOU!



