# **SAVE OUR SUMMERS** Protect Iowa's School Start Date of August 23



Visitor Spending

Reached **\$6.9 billion** in 2022, a 13% growth over 2021. **\$19 million** was spent every day by visitors in lowa.



Travel Generated Employment

Tourism in 2022 supported a total of 68,607 jobs.



Travel Generated Payroll

2022 tourism generated \$1.4 billion in direct labor income.



Travel Generated Tax Receipts

The **\$1.1 billion in state** and local tax revenue. Tourism tax collections would cover the average salaries of over 17,000 public school teachers in lowa.

## A change to Iowa's school start date of August 23 is bad for the tourism industry.

#### Economic Impacts & Financial Consequences of Earlier School Start Date

- Changing Iowa's school start date has a negative impact on tourism, leading to a reduction in August visitors.
- The last 2 weeks of August 2023 welcomed 1.8 million visitors or 128,571 visitors per day
- Visitors are spending \$22.36 million per day in August
- The allowance for school to start 4 days earlier equates a loss of \$89.4 million to visitor spend.
- Decreased consumer spending contributes to a loss of millions of dollars to sales tax collections; including valuable local option sales tax.

Sources: Arrivalist (2023); The Economic Impact of Tourism on Iowa's Counties 2022, Tourism Economics (2023); Department of Revenue, 2022 Sales Tax Receipts (2023)



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## Okoboji Case Study

- Travelers spend over **\$1.55 million per day** during the peak months of July, August, September
- A change in school start date by 4 days equates a loss of \$6.2 million in visitor spend
- Okoboji has a population less than 1,000 people with minimal corporate businesses. Visitors are primarily supporting the small, locally owned businesses that in turn reinvest in the local community.

### **Detrimental Effects**

- Substantial revenue & job losses for major attractions: water parks/city pools, amusement parks, zoos, golf courses, lodging properties, state parks, restaurants, & youth sports tournaments.
- In a time of increased funding needs for schools, losing visitor dollars is detrimental.

#### **Broader Consequences**

- Tourism is more than places to visit; it's jobs, economic growth, quality of life, & revenue generation.
- Tourism impacts reach every job sector, county, school, child, & household in the state.
- Not all education happens inside a school. Summer jobs provide students their first job experiences. This work benefits their future as members of the workforce.

Sources: Arrivalist (2023); The Economic Impact of Tourism on Iowa's Counties 2022, Tourism Economics (2023); Department of Revenue, 2022 Sales Tax Receipts (2023)



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